

HVAC PRE-Estimate Check list

Answering these questions in writing now will allow you to have more control of the choosing process when your HVAC Technician or Salesperson comes to your door.

Here is a list of the questions that you should be asking yourself:

1. Why do I want a new air conditioner? Give at least 3 answers.

- 1. _____
- 2. _____
- 3. _____

2. Where are the hot and cold spots in my home? (All homes have them)

3. How much money do I pay in my average summer electric bill? (July & August) _____

4. How much money do I pay in my average winter gas bill? (December & January) _____

5. Does noise bother me at night? Day? Is my existing A/C annoyingly noisy? _____

6. How much money am I willing to invest in an HVAC system? _____

7. How much of a down payment do I have? (Answer even you don't plan on financing.) _____

8. If I were to finance how much money could I invest each week for this system.

(\$30, \$40, \$50, more) _____

9. When do I want the new system installed? /_____/_____/_____ /

10. How much longer am I going to live in this home?

(2 years, 5 years, 7 years, 10 years, more) _____

11. How much money have I spent on average to maintain my current system each year?

(\$100, \$200, \$300, \$400, What's maintenance?) _____

12. What is the square footage of my home's living area. Exclude the garage. _____

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